

# DAILY SUCCESS TRACKER

M. T. W. TH. F

DATE \_\_\_\_\_

## PROSPECTING PRIORITIES

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_

## 20 CONTACTS

- \_\_\_\_\_
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## TOP 10

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## CINC PROTOCOLS

- CALL NEW LEADS/ UNLABELED
- FOLLOW UP (H, N, W)
- ADD NEW FOLLOW-UP CONTACTS
- SET REMINDERS
- VIEW LAUNCHPAD

## RESULTS

- DIALS
- CONTACTS
- APPT SET
- APPTS GONE ON
- AGREEMENTS SIGNED
- OFFERS WRITTEN
- PENDINGS
- CLOSINGS
- DB ADDS

# NOTES